Our Profile
The State of Qatar

Qatar is one of the rapidly growing economies of the world, currently Qatar boast the Highest per Capita GDP in the World.

- Land Area - 11,437 Square km
- Population – 2.57 million
- Capital – Doha
- Official Language - Arabic
Gross Domestic Product (GDP) from 2008 to 2016

Source: Qatar Statistics Authority
qsa.gov.qa
GDP per Capita (Currently World No.1)

Source: CENTRAL INTELLIGENCE AGENCY
## Economy of Qatar

<table>
<thead>
<tr>
<th>Currency</th>
<th>Qatari riyal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade organizations</td>
<td>OPEC, WTO</td>
</tr>
<tr>
<td>GDP</td>
<td>$156.6 billion (nominal 2016)</td>
</tr>
<tr>
<td>GDP rank</td>
<td>55th</td>
</tr>
<tr>
<td>GDP growth</td>
<td>-20.6% (nominal 2015)</td>
</tr>
<tr>
<td>GDP by sector</td>
<td>Agriculture (0.1%), Industry (58.8%), Services (41.1%) (2015 est.)</td>
</tr>
<tr>
<td>Inflation (CPI)</td>
<td>1.6% (2015 est.)</td>
</tr>
<tr>
<td>Population below poverty line</td>
<td>0%</td>
</tr>
<tr>
<td>Labour force</td>
<td>1.64 million (2015 est.)</td>
</tr>
<tr>
<td>Unemployment</td>
<td>0.4% (2015 est.)</td>
</tr>
<tr>
<td>Main industries</td>
<td>LNG and GTL Production, Crude Oil Production and Refining, Ammonia, Fertilizers, Petrochemicals, Steel Reinforcing Bars, Cement, Commercial Ship Repair</td>
</tr>
<tr>
<td>Ease-of-doing-business rank</td>
<td>83rd (2017)</td>
</tr>
</tbody>
</table>
43% Natural gas, liquefied

43% Petroleum oils, oils from bituminous minerals, crude
### Qatar’s Main Export & Import Partners

<table>
<thead>
<tr>
<th>Main export partners</th>
<th>South Korea 18.3%</th>
<th>Japan 18.2%</th>
<th>India 12.4%</th>
<th>United Arab Emirates 8.8%</th>
<th>China 5.1%</th>
<th>Singapore 4% (2015)[5]</th>
</tr>
</thead>
</table>

| Main import partners       | United States 13.7% | France 10.1% | United Kingdom 9.1% | United Arab Emirates 7.9% | Germany 7.7% | China 7.4% | Japan 5% | Saudi Arabia 4.4% | Netherlands 3.7% (2015)[6] |
Qatar Sovereign Fund

Harrods Group w/Knightsbridge department store (owned)

Petrochemical Project – Malaysia

19.5% joint stake in Rosneft w/Glencore

Sainsbury / UK (25% Stake)

Chelsea Barrack / London, UK (Major Stake)

Grosvenor Waterside (Owned)

Olympic Village (Owned)

Chancery Building – US Embassy (Owned)

Shell Centre (Major Stake)

The Shard / London, UK (2nd largest in UK) (Owned)

10% in EADS (Parent company of Airbus)

17% stake in VW

10% stake in Porsche

Agricultural Bank of China (13% Stake)

6.5% Stake at Barclays Plc.

Paris Saint-Germain Football Club (Owned)

Paris Saint-Germain Handball Team (Owned)

FC Barcelona (Sponsorship)

Foreign Reserves

Source: THE WORLD BANK

Source: Foreign Reserves
The National Pride
The National Air Line
One of the Youngest fleet carriers yet Winner of Four Best World Airlines Award 2011, 2012, 2015 & 2017
World Class News Agency from Qatar

Pioneering and Influential World News Channel calls Qatar its home
National Transport Service
Mass transit provider in Qatar having a fleet of more than 7,000 consisting Bus & Taxi
The Pearl Qatar (Man-Made Island)
The man-made island reclamation from sea. Another wonder featuring unique construction of high end Township.
Ground-Breaking Projects (Vision 2030)
Hamad International Airport
Worlds's Largest – 4.5km long
Capacity of 48 million passengers per year
1st Airport purpose built for the Airbus A380.

Opened
01/04/13
New Doha Port
New port with annual container capacity of 5 million container TEUs. Direct berth for mother vessels and finally the implementation of the Free Trade Zone.

Opened
01/12/16
The National Light Rail Transit Service
Yet another transportation system connecting the entire country and linking the GCC network in future. Project under the supervision of Deutsche Bahn.

Commences 2017
MAJOR PROJECTS IN QATAR

Lusail City
The future with access to the Pearl Township, Doha city and Airport by road, metro and water taxi. This will be the Sports Village for the 2022 World Cup.
Qatar Bahrain Causeway
World’s longest - Length - 45Km

A 45 km long bridge will connect Bahrain with Qatar, cutting through the Arabian Gulf and providing a road highly competitive with those in the region. The Bahrain Ministry of Housing, Agriculture and Environment - the implementing authority - is expected to launch the project next year.

To travel the full length it will take:
- 9 hours
- 400 kilometres
- 49 axle loads
- 4.5 m width
- 536 m height
- 1,215 m width

Source: Bahraini-Gulf-Causeway - Designing the Future of Transport
Sharq Crossing
Sharq Crossing Programme comprises of three iconic bridges linked with an immersed tube which spans the area of Doha Bay in the State of Qatar. The constituent components of the Programme comprise:

- Bridges West Bay with Hamad International Airport
- 12km long
- The West Bay bridge would stand at an 120m elevation and two of its spans would separate each other at a record distance of more than 700m.
Musheireb Downtown
Preserving the heritage and history in the down town Doha. Unique construction incorporating the values of Arabic tradition featuring all the amenities like Restaurants, Shopping Arcades, Cinema, Malls etc.
SeaLine
The pleasant winter sunshine and idyllic locations make desert camping a popular activity during the cooler months between October and April.
The FIFA World Cup (2022 Qatar)
World Cup 2022 in Qatar
Building 9 New Stadiums
Renovation underway on existing 3 Stadiums

9 New Stadiums being built

3 Existing being renovated
World Cup 2022 in Qatar
Building 9 New Stadiums
Renovation underway on existing 3 Stadium

Features

- Solar Powered (renewable energy) Cooling (Achieved 16° C)
- Capacity Downsized after world cup and Modular Upper Tier to be donated to Build 22 new stadiums in Asian Countries.
Tennis is the second most popular sport in Qatar after football. The season lasts from October to March, including many tournaments throughout the year. ATP Qatar Open is one of the year’s most awaited sporting events.

Right after football and tennis, golf is also popular, with several championships throughout the year. The most popular golf clubs are found in Doha and Mesaieed.
DOHA TO HOST THE 2019 IAAF WORLD CHAMPIONSHIPS IN ATHLETICS

DOHA TO HOST 2023 FINA WORLD CHAMPIONSHIP
About IMALCO
Our Vision
• To achieve a regional recognition as a total solution provider for Automotive consumables and the preferred choice of customers, business partners and our people.

Our Mission
• Positioning ourselves as a leader in the regional market delivering customized solution by a professional team committed to excel industry standards, customer satisfaction, growth and prosperity.

Our Culture
• Integrity
• Corporate Governance
• Respect
• Team Spirit
• Partnership
• Professional Excellence
**CEO’s Message**

Imalco was founded in Qatar in 1981 as a small retail shop engaged in auto parts business by the local Al-Khulaifi family.

Still under the family ownership and management, Imalco has developed throughout the decades employing some 175+ dedicated staff with strong company culture and philosophy featuring creativity, flexibility and motivation.

Today Imalco stands as a reputed company involved in the distribution of auto-parts representing some of the elite global brands synonymous with quality.

Our success is heavily attributed to the continued patronage of our customers, strategic partnership with suppliers and the overall strength of our team.

We will be on our endeavor in pursuing to become a powerful and profitable business house. Similarly, it will also be our responsibility to contribute to the society, environment and nation in our march forward.

Thank you.

V.V. ABOO BACKER BAVU
What we do?

- Tires, Batteries, Auto Paints and some selected Auto Ancillaries. Recently we have ventured in to Equipments and Tools.

- IMALCO is comprised of 4 main divisions:
  - Tyre Division
  - Battery & Auto Ancillary products Division
  - Paints Division
  - Industrial Supplies Division
Owner Information

Mr. Mohamed Ibrahim Al-Khulaifi
- Aged 55 and a Business Graduate
- High ranking officer at the Ministry of Health
- Son of the Founder and he is the Director at present
- Vast investment in Real Estate, Share Market etc.

Mr. Khalifa Al-Khulaifi
- Aged 52 and a Business Graduate
- Retired Customs Director at the Ministry of Economy & trade.
- Son of the Founder and he is the present Chairman
- Vast investment in Real Estate, Foreign Investment and Other Businesses
Our Partners

Tyres and Tubes

Auto refinish Products

Batteries – Auto & Industrial

Lubricants, Workshop Equipment, Tools and Car Care Accessories
Expansion Plan

Currently in 10 locations
3 new proposed locations
Our Network
Our Services

Our service centers feature equipment with the latest technology in the field of Automotive Tyre Repair.
Our Logistics Infrastructure

- **Effective space 7500 sq.m**
- **State of the Art Storage Systems**
- **Air-conditioned store for temp critical cargo**
- **Fully integrated system interconnected ERP system**
- **Round the Clock operation**
Our Warehouse

Total area of 5,000 Sq.m

State of the Art - Fire Defense system

Eco Friendly outside and within

24hr Security Surveillance

Emergency first aid
Our Warehouse

Huge Storage for Tyres

Temperature Controlled Hanger for Battery and Chemical Products
Industrial Business Unit

- Showroom 450 Sq.m
- Workshop 350 Sq.m
- Mezzanine storage 800 sq.m
Summer Promotion

Promotion Details
Promotion Duration: **3 Months**
Start Day **10-04-2017** | End Date **09-07-2017**
Mega Draw **16-07-2017**
Offer: Every Purchase of 2 Hankook Tyres will avail 4 to 2 raffle Coupon which will go for a Raffle Draw and will entitle to get any of the following car care kits

12 X
IMALCO BRANCHES
- Doha Branch (Gulf Street)
- Mid Mac Branch (Salwa rd)
- Azizia Branch (Salwa rd)
- Customer Service
- Al Jazeera Branch (Salwa rd)
- Abu Hamour (Wholesale Market road)
- Muaiether Branch
- Hankook Masters (BCA)
- Ind1 St. 17
- Ind1 St. 26
- Ind1 St. 29
- Wakrah Branch

Please note the Graphical and Typographical data are at draft stage and can change in the final version
Renovated Showroom in Azizia
Renovated MidMac Showroom in Salwa Road
Dedicated Hankook showroom

- 8km long shopping complex
- Targeting premier
Premier Showroom in Barwa Village, Wakrah
Our Mobile Tyre Division

Scope:
- Ladies and elderly drivers
- Business professionals
- Customer commitment

Accessible via our TOLL-FREE number 800-1999.
Mobile Battery Unit

Scope:
- Ladies and elderly drivers
- Business professionals
- Customer commitment

Accessible via our TOLL-FREE number
800-1999
OUR MOBILE SERVICE UNIT

BUTLER MOBILE

BATMOBILE

GENERATOR MOBILE

PROMOBILE

PAINT MOBILE

TEXA / TELWIN MOBILE

Accessible via our TOLL-FREE number 800-1999.
Customer Service Centre

Scope:
- Call center
- Technical claims
- Dispute management unit

Accessible via our TOLL-FREE number 800-1999.
Our CSR Activities:
National Day
OUR CSR ACTIVITIES:
“WE SUPPORT QATAR” CAMPAIGN
Our CSR Activities:
Safety Awareness Programs

Auto Safety Fair, CNA-Q – in Partnership with Mission20
Our CSR Activities:

Sporting Events

Support for Football tournaments
Our CSR Activities:
**Sporting Events**
Local Clubs Sponsorships
Our CSR Activities:

Cultural / Community Events

Support for Football tournaments
Fire Drill
Our Emir:
Random Pictures
We are approved vendors for the following
Thank You